EXTENSION SERVICES

Department Overview

The Gallatin County Extension Office consists of two full time Extension Agents, 1 FTE Administrative Assistant and one full time Horticulture/Agriculture Assistant . One Agent works primarily with youth programs with the second agent working directly with farmers and ranchers.

The Extension 4-H agent and the administrative assistant manage the 4-H youth program. This program reaches 565 youth, 137 volunteer leaders, and offers 250 projects. Through projects and individual club activities, youth learn to become respectable citizens, gain leadership skills, and be involved in their communities. 4-H also reaches an additional 800 youth through an active partnership with United Way in after school programming.

The Agricultural Agent works with farmers, ranchers, and researchers through field trials, workshops, individual visits, research trials and grants to help producers remain profitable.

Gallatin County is the 4th largest Montana County in terms of cash receipts through agriculture.

Department Goals

- Maintain after school programs.
- Continue to conduct volunteer and teen leadership training.
- Implement new 4-H programs.
- Meet needs of Farmers and Ranchers
- Research trials for wheat releases that fit area agriculture. Research trials on tall larkspur a poisonous plant that causes \$200,000 in livestock death losses to area producers.

Recent Accomplishments

- Since 2001 the Extension Service has utilized approximately \$69,000 of their base funding to leverage \$531,787 in funding for noxious weed control. The Extension Service through the Northern Rocky Mountain RC&D and others has received \$45,000 in grant funds for noxious weed awareness and education.
- Provided leadership in tall larkspur management and control. Tall larkspur causes over \$200,000 in losses to areas livestock producers each year.
- A \$20,00 grant was renewed for a second year to fund the continuation of 4-H after school programming.
- Both agents have just completed terms as president of their respective statewide professional associations.
- A forage winter wheat has been released. The wheat was named "Willow Creek" in recognition of the efforts of producers, researchers and Extension working on prototypes in that part of Gallatin County.

RECREATION AND OTHER ACTIVITY

EXTENSION SERVICES

Department Budget

| Actual FY 2005 | Final FY 2006 | Actual FY 2006 | Request FY 2007 | Preliminary FY 2007 | Final FY 2007 |
|-----------------------|--|---|---|--|---|
| . , | | \$ 65,938 109,391 | \$ 74,992 97,116 | \$ 76,958 95,276 | \$ 76,967 95,276 |
| 10,564 | 5,000 | 4,408 | 7,500 | 5,000 | 5,000 |
| al \$154,622 | \$ 176,789 | \$179,737 | \$ 179,608 | \$ 177,234 | \$ 177,243 |
| | | | | | |
| - - - - - | - - - - | \$ - 179,737 - - - - - - | \$ - 179,608 - - - - - | \$ - 177,234 - - - - - - | \$ - 177,243 - - - - - - - - - |
| ai <u>\$ 154,622</u> | \$ 170,709 | \$ 179,737 | \$ 179,000 | \$ 177,234 | \$ 177,243 |
| 25,717 389 | 33,750 9,629 | \$ 132,076 45,730 1,932 | \$ 136,229 33,750 9,629 | \$ 136,229 14,500 26,505 \$ 177,234 | \$ 132,152 33,750 11,341 \$ 177,243 |
| t | \$ 50,618 93,440 - 10,564 - tal \$ 154,622 \$ tal \$ 154,622 \$ 128,516 25,717 389 | FY 2005 FY 2006 \$ 50,618 \$ 65,435 93,440 106,354 - | FY 2005 FY 2006 \$ 50,618 \$ 65,435 \$ 65,938 93,440 106,354 109,391 | FY 2005 FY 2006 FY 2006 FY 2007 \$ 50,618 \$ 65,435 \$ 65,938 \$ 74,992 93,440 106,354 109,391 97,116 | FY 2005 FY 2006 FY 2006 FY 2007 FY 2007 \$ 50,618 \$ 65,435 \$ 65,938 \$ 74,992 \$ 76,958 93,440 106,354 109,391 97,116 95,276 |

Department Personnel

| Р | Personnel Summary | | | | | |
|---|-------------------|-----------|---------------------------------|------|--|--|
| | No | FT/PT | Title | FTE | | |
| | 2 | Full-Time | Extension Agents (MSU Contract) | 2.00 | | |
| | 1 | Full-Time | Executive Secretary II | 1.00 | | |
| | 1 | Full-Time | Administrative Support | 1.00 | | |
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| | | | Total Program FTE | 4.00 | | |
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RECREATION AND OTHER ACTIVITY

EXTENSION SERVICES

2007 Budget Highlights

Personnel

- Temporary wages reinstated from Baseline Budget, provided revenues generated to support.
- Added ¼ time employee

Operations

 Expenses are budgeted at the amount of cash and revenues to accommodate any potential programs. Leveraging County funds through public and private partnerships to expand programs.

Capital

• Vehicle Reserve - \$5,000

County Commission Goals/Department Response

The County Commission established a set of overarching goals for the county government. Listed below are the County Commission's goals, followed by the methods by which the Extension Services is striving to fulfill those goals.

Exceptional Customer Service

- Volunteer and Teen leadership Training
- Establish Effective after School Programs
- Design and Implement new 4-H Programs to attract traditional and non-traditional audiences
- Field visits to producers to identify their specific needs as associated with their operations
- Up to date information on livestock issues
- 10 week Master Gardener Program for 135 participants, the largest program in Montana
- Electronic updates to agricultural producers with e-mails

Be Model for Excellence in Government

- Appreciation Award from Gallatin County 4-H volunteers. Partner of the Year Award fro NRMRC&D
- Design and Implement new 4-H Programs to attract traditional and non-traditional audiences
- Leveraging private funding to expand 4-H principals into after school programming.
- Protecting Gallatin County's natural resources from noxious weed invasion leveraging \$69,000 to generate \$601,216 in noxious weed control. Obtained \$45,396 in grants for noxious weed awareness, mapping and education.
- Regional Winner for research trials on yields and economics of fertilizing dryland pastures
- Distinguished Service Award Winner for National Association of County Ag. Agents
- Provided leadership and wrote \$30,000 grant for Forage Winter Wheat Production in Eight Montana Counties

Improve Communications

- Educate community on available program.
- Provide information on County website.
- Electronic newsletters and news updates for 4-H families and Ag. Producers

To be the Employer of Choice

- Performance based evaluations.
- Provide staff training.

RECREATION AND OTHER ACTIVITY

EXTENSION SERVICES

| 1,587 | 1,550 | | |
|------------------------------|------------------------------|--|---|
| 4.57 13 502 183,000 | 4.00 10 500 191,400 | 1,590 4.00 15 540 476,000 | 1,590 4.00 15 550 481,000 |
| 1,503 | 963 824 | 2,300 | 5,000 2,300 |
| | 13 502 | 13 10 502 500 183,000 191,400 1,503 963 | 13 10 15 502 500 540 183,000 191,400 476,000 1,503 963 5,000 |

Performance Measures

| Measure | Actual FY 2004 | Actual FY 2005 | Estimated FY 2006 | Projected FY 2007 |
|--|--------------------------------|-------------------|-------------------|----------------------|
| Amount of project & grant funding Increase 4-H, Ag.and Horticulture programs by 10% Increase Attendance to programs rate 5% Increase Enrollment rate 3% | \$ 24,780 275 570 502 | 250 495 500 | 560 540 | 580 556 |
| 5 . Grants & projects managed by Ag. Agent | \$ 52,233 | \$ 75,218 | \$ 585,240 | \$ 600,000 |

Commentary

4-H enrollment in Gallatin County rose from 487 youth, ages 6-19 years, in 2004 to 502 in 2005. The addition of five new 4-H clubs and twelve new projects will increase 4-H enrollment by at least 40 youth. Through a \$20,000 grant from the Gilhousen Family Foundation, 4-H curriculum was implemented in 10 after school programs funded by United Way throught the 2004-2005 school year and reached 598 elementary and middle school students. The Gilhouse grant was refunded at the \$20,000 level for the 2005-2006 school year and thirteen schools, a total of 810 students are now participating. 4-H Club and Project Leader Training has resulted in 23 new and trained volunteers.